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# Amir Hossein Asgari



## Summary

Results-driven Sales professional with over 10 years of experience in B2B and B2C sales, team leadership, and revenue growth. Currently serving as Sales Supervisor, with a proven track record of exceeding sales targets, building high-performing teams, and developing strong client relationships. Holds a Bachelor's degree in Telecommunication Engineering, combining technical expertise with outstanding sales acumen.

## Skills

- Sales Team Leadership & Management
- Revenue Growth & Target Achievement
- Negotiation & Contract Closing
- CRM Systems
- Market Analysis & Reporting
- Technical Knowledge in Telecommunications

## Education

Bachelor of Science in Telecommunication Engineering

## Experience

### Sales Supervisor

- Lead and mentor a sales team, consistently achieving annual sales targets.
- Developed and implemented effective sales strategies that increased revenue over the past two years.
- Managed key accounts and negotiated high-value contracts with major clients.
- Conducted sales training programs and performance evaluations to enhance team productivity.
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